

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: MASS TRANSIT DEPARTMENT (SUN METRO)
AGENDA DATE: March 7, 2017
CONTACT PERSON/PHONE: Jay Banasiak, Department of Mass Transit (Sun Metro), 212-3300
Bruce D. Collins, Purchasing Director, 212-1181
DISTRICT (S) AFFECTED: ALL

STRATEGIC GOAL: NO. 7: Enhance and Sustain El Paso's Infrastructure Network

SUBJECT:

Request the Director of Purchasing and Strategic Sourcing be authorized to issue a purchase order in the amount of \$426,913.51 to Advanced Security Contractors, Inc. for the purchase of IT equipment and installation on Region 19 15-7122. City contract # 2017-897.

BACKGROUND / DISCUSSION:

Mass Transit Department (Sun Metro) recommends the contract be awarded to Advanced Security Contractors (ASC) through the afore-mentioned Region 19 contracts.

SELECTION SUMMARY:

Not Applicable (Cooperative)

PROTEST

No protest received for this requirement.

Protest received.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? Yes or Not Applicable (Routine)
If yes, select the applicable districts.

- District 1
- District 2
- District 3
- District 4
- District 5
- District 6
- District 7
- District 8
- All Districts

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

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Sun Metro Miscellaneous Grant Funds – Primarily Formula Funded Annual Apportionments
Account No.: 560-3210-60070-580070-Misc Grants

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Ben Miller for J. Barone 2/7/17

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of **MARCH 7, 2017**.

STRATEGIC GOAL: NO. 7 Enhance and Sustain El Paso's Infrastructure Network

Request that the Director of Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order to Advanced Security Contractors, Inc. (ASC), a contractor under Region 19 15-7122 Electronic Surveillance and Locking Systems- ESC Region 19- Allied States Cooperative (ASC) for the purchase of IT equipment, electrical, and installation services for Sun Metro facilities in the amount not to exceed \$426,913.51. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Region 19 cooperative was approved by Mayor and City Council on August 19, 2014.

Department:	Mass Transit (Sun Metro)
Award to:	Advanced Security Contractors, Inc. El Paso, TX
Total Estimated Award:	\$426,913.51
Account No.:	580540-560-3210-60070- PCP09MT100
Funding Source:	Sun Metro Miscellaneous Grant funds
District(s):	All
Reference No.:	2017-897

This is a Cooperative, service contract.

Additionally, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents and agreements necessary to effectuate this award.

Contact person: Purchasing & Strategic Sourcing, Bruce D. Collins, (915) 212-1181
Mass Transit (Sun Metro), Jay Banasiak, (915) 212-3301



Purchasing & Strategic Sourcing Department

Six (6) Factor Option Memo

Mayor
Oscar Leeser

To: Bruce D. Collins, CPPO, Director
Purchasing & Strategic Sourcing Department

City Council

From: Jay Banasiak, Director
Mass Transit Department

District 1
Peter Svarzbein

Date: February 28, 2017

District 2
Jim Tolbert

Signature: 

District 3
Emma Acosta

Re: 2017-897 SUN METRO FACILITY IT EQUIPMENT ASC

District 4
Carl L. Robinson

The Mass Transit Department recommends authorizing the Purchasing Director to issue a purchase order for an amount not to exceed \$427,184.26 to Advanced Security Contractors, Inc. The Mass Transit Department will utilize Region 19 15-7122 for the purchase of the needed IT equipment, installation services and supporting electrical services.

District 5
Dr. Michiel R. Noe

The following are the factors used to evaluate the use of this procurement program as the best approach:

District 6
Claudia Ordaz

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*
Yes, part of procurement is necessary to keep Northgate Terminal and Streetcar projects on schedule. These are cameras and secured access entry at the new Northeast Transfer Center and Streetcar Maintenance Facility on Santa Fe and 4th Street

District 7
Lily Limón

2. *Does the purchase through the Program promote the standardization of equipment?*
Yes, provides maintenance and systems standardization.

District 8
Cortney C. Níand

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*
Yes, local, minority owned business.

City Manager
Tommy Gonzalez

4. *Do the available vendors have prior work experience and/or familiarity with the City?*
Yes have performed other City and Sun Metro projects. R-19 vendor.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*
Yes, price reasonableness has been established in using the Region 19 Contract 5-7122. The prices have been compared to prices in the marketplace.

6. *Is the proposed vendor on the City's wage theft data base?*
No, vendor is not on wage theft database.

Bruce D. Collins, CPPO

City 1 | 300 N. Campbell Street | El Paso, Texas 79901 | (915) 212-0043

"Delivering Outstanding Services"

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Electronic Surveillance & Locking Systems – ESC Region 19 Allied States Cooperative
RFP NUMBER: 15-7122
RFP OPENING DATE: April 23, 2015
CONTRACT TERM: Date of award until April 30, 2017 with the option to extend 24- month increments not to extend beyond 72 months in the aggregate
FUNDING SOURCE: Various
RFP's ISSUED: 32
RESPONSES: 6
ADVERTISEMENT DATES: El Paso Times April 8, 2015 and April 15, 2015
BOARD MEETING DATE: May 21, 2015

RECOMMENDED FOR AWARD Advanced Security Contractors (HUB)
Aegis Special Systems, LLC (HUB) as of June 2015
Electripro Inc. dba Integrated Technologies and Designs
Matrix Special Systems, Inc.
~~SD Technologies, LLC~~
DS Integrators, LLC (as of September 2016)
~~The Saucedo Co.~~
Saucedo Lock, Co. (as of May 2015)
Tyco Integrated Security
TOTAL (estimated) \$ 3,500,000.00/ year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members and ESC Region 19 to procure the stated equipment, materials, maintenance, and repair for both electronic surveillance systems and locking systems. All vendors recommended for award scored at least 8 points out of a possible 10. This award can be used by members in Texas, New Mexico, and Arizona. See page 13 for which states vendors will provide services under this award. All vendors submitted current manufacture pricing with submissions.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19 Allied States Cooperative

Martin Camacho
ESC Region 19 Allied States Cooperative

Mary Jane Lopez
ESC Region 19 Allied States Cooperative

Contact Information:

Advanced Security Contractors (HUB)

Virginia A. Robinson 135 Rio West Drive
El Paso, TX 79932
915-845-0272
Fax: 915-845-0280
www.ascsecure.com / virginia@ascsecure.com

Aegis Special Systems, LLC (HUB)

Samuel Fierro
13917 Blooming Desert
Drive Horizon City, TX
79928
915-526-9387
Fax: 915-975-8223
www.aegis-ss.com / sfierro@aegis-ss.com

Electripro Inc. dba Integrated Technologies and Designs

Jon N. Weaver / Robert A. Martinez
4509 Osborne
El Paso, TX 79922
915-532-8687
Fax: 915-532-1701
www.intechd.com / sales@intechd.com

Matrix Special Systems, Inc.

Greg Adams
3634 Wooster
El Paso, TX 79936
915-591-9710
Fax: 915-591-6680
matrix3915@sbcglobal.net

SD Technologies, LLC

Rebecca A. Sullivan
11436 Rojas Drive Ste. B-17
El Paso, TX 79936
915-629-0463
Fax: 915-590-1974
rsullivan@sd-tech.us

DS Integrators, LLC (as of September 2016)

Attn: Rebecca A. Sullivan
840B Kastrin St.
El Paso, TX 79907
915-629-0463
Fax: 915-590-1971
rsullivan@dsieipaso.com

The Saucedo Co.

Saucedo Lock, Co. (as of May 2015)

David E. Saucedo
709-711 N. Copia St.
El Paso, TX 79903
915-566-7101
Fax: 915-566-8608
www.saucedocompany.com / davide@saucedocompany.com