

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** MASS TRANSIT DEPARTMENT (SUN METRO)  
**AGENDA DATE:** March 7, 2017  
**CONTACT PERSON/PHONE:** Jay Banasiak, Department of Mass Transit (Sun Metro), 212-3300  
Bruce D. Collins, Purchasing Director, 212-1181  
**DISTRICT(S) AFFECTED:** ALL  
**STRATEGIC GOAL: NO. 7:** Enhance and Sustain El Paso's Infrastructure Network

**SUBJECT:**

Mass Transit Department (Sun Metro) recommends award of solicitation 2016-804 Bus Tire Mileage Rental to Bridgestone Americas Tire Operations, LLC., the lowest, responsive, responsible bidder for an estimated three-year total of \$1,342,746.68, with a two-year option to extend of \$907,604.08, for a total of \$2,250,350.76 for five years.

**BACKGROUND / DISCUSSION:**

Sun Metro recommends award to Bridgestone Americas Tire Operations, LLC for an estimated annual amount of \$447,582.23 and a total three year estimated award amount is \$1,342,746.68. Approval of this item will allow Sun Metro to contract for tires and related installation, and repair services to operate Sun Metro's fleet.

**SELECTION SUMMARY:**

Solicitation was originally advertised on 4/19/2016 and 4/26/2016. The postcards were mailed out on 4/19/2016. The solicitation was posted on City website on 4/19/2016. The email (Purmail) notification was sent out on 4/21/2016. A total of twelve (12) bidders were solicited; seven (7) being local. A total of two (2) bids were received; none (0) being local.

**PROTEST**

There was no protest received for this requirement.

Protest received.

**COUNCIL REPRESENTATIVE DEBRIEFING:**

Was a briefing provided?  Yes or  Not Applicable (Routine)

If yes, select the applicable districts.

- District 1
- District 2
- District 3
- District 4
- District 5
- District 6
- District 7
- District 8
- All Districts

**PRIOR COUNCIL ACTION:**

Mass Transit Board awarded 2011-273 (Bus Tire Mileage Rental) on August 2, 2011.

**AMOUNT AND SOURCE OF FUNDING:**

Sun Metro Operating funds  
Account No.: 524070-560-3215-60050- P6017/G56016TX01

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

*Paul Bellet* *Baron* *2/17/17*  
Name Signature Date

**COUNCIL PROJECT FORM  
(LOW BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **MARCH 7, 2017**.

**STRATEGIC GOAL: NO. 7 Enhance and Sustain El Paso's Infrastructure Network**

Discussion and action on the award of Solicitation No. 2016-804 (Bus Tire Mileage Rental) to Bridgestone Americas Tire Operations, LLC. for an initial term estimated award of \$1,342,746.68. The award is to include a two (2) year optional amount of \$907,604.08 for a total five (5) year award of \$ 2,250,350.76.

|                               |   |
|-------------------------------|---|
| Department:                   | Department Name   |
| Award to:                     | Bridgestone Americas Tire Operations, LLC.<br>Nashville, TN             |
| Item(s):                      | All   |
| Initial Term:                 | 3 years   |
| Option to Extend:             | 2 years   |
| Annual Estimated Amounts:     | \$439,464.76 - Year 1<br>\$447,639.27 - Year 2<br>\$455,642.65 - Year 3 |
| Initial Term Estimated Award: | \$1,342,746.68 (3 years)  |
| Option Year 4:                | \$453,802.04  |
| Option Year 5:                | \$453,802.04  |
| Option Years Total:           | \$907,604.08  |
| Total Estimated Award:        | \$2,250,350.76 (5 years)  |
| Account No.:                  | 560 – 60050 - 524070 – 3215 – P6017 / G56016TX01                        |
| Funding Source:               | Sun Metro Operating   |
| District(s):                  | All   |

This is a low bid, service contract.

The Purchasing & Strategic Sourcing Department and Mass Transit Department (Sun Metro) recommend award as indicated to Bridgestone Americas Tire Operations, LLC., the lowest responsive, responsible bidder.

The City of El Paso's Terms and Conditions are in place under this contract. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

Additionally, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents and agreements necessary to effectuate this



**CITY OF EL PASO  
 BID TABULATION FORM**



Project Name: **BUS TIRE RENTAL**  
 Bid Opening Date: **SEPTEMBER 7, 2016**

Solicitation #: **2016-804**  
 Department: **MASS TRANSIT (SUN METRO)**

| YEAR ONE - PART I - TIRE RENTAL                     |                                |                  | BRIDGESTONE AMERICAS TIRE OPERATIONS, LLC<br>EL PASO, TX |   | THE GOODYEAR TIRE & RUBBER COMPANY<br>EL PASO, TX |   |
|---|--------------------------------|------------------|--|---|---|---|
| TIRE SIZE   | ESTIMATED ANNUAL VEHICLE MILES | NUMBER OF WHEELS | ANNUAL TIRE RATE   | ESTIMATED ANNUAL RENTAL<br>(Annual Tire Rate x Est. Miles x Est. Qty) | ANNUAL TIRE RATE                                  | ESTIMATED ANNUAL RENTAL<br>(Annual Tire Rate x Est. Miles x Est. Qty) |
| 305/70R 22.5  | 8,238,979                      | 6                | 0.0062   | \$306,490.02  | 0.005786  | \$286,024.39  |
| LT 225/75R 16                                       | 525,892                        | 6                | 0.0025   | \$7,888.38  | 0.003684  | \$11,624.32   |
| <b>ANNUAL TIRE RENTAL TOTAL YEAR ONE:</b>           |                                |                  | <b>\$314,378.40</b>                                      |   | <b>\$297,648.71</b>                               |   |
| PART II - DIRECT SERVICE:                           |                                |                  | MONTHLY SERVICE CHARGE                                   | EXTENDED PRICE<br>(Monthly x 12 months)                               | MONTHLY SERVICE CHARGE                            | EXTENDED PRICE<br>(Monthly x 12 months)                               |
|   |                                |                  | \$9,175.74   | \$110,108.88  | \$12,150.00                                       | \$145,800.00  |
| <b>YEAR ONE (1) TIRE RENTAL &amp; SERVICE TOTAL</b> |                                |                  | <b>\$424,487.28</b>                                      |   | <b>\$443,448.71</b>                               |   |

**NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY:

*Sam Michael*  
 \_\_\_\_\_

DATE:

9/13/16





**CITY OF EL PASO  
BID TABULATION FORM**



Project Name: **BUS TIRE RENTAL**  
 Bid Opening Date: **SEPTEMBER 7, 2016**

Solicitation #: **2016-804**  
 Department: **MASS TRANIST (SUN METRO)**

| YEAR THREE - PART I - TIRE RENTAL: (YEAR 3 PRICES CANNOT EXCEED 3% OF YEAR 2 PRICES) |                                |                  | BRIDGESTONE AMERICAS TIRE OPERATIONS, LLC<br>EL PASO, TX |   | THE GOODYEAR TIRE & RUBBER COMPANY<br>EL PASO, TX |   |
|--|--------------------------------|------------------|--|---|---|---|
| TIRE SIZE  | ESTIMATED ANNUAL VEHICLE MILES | NUMBER OF WHEELS | ANNUAL TIRE RATE   | ESTIMATED ANNUAL RENTAL<br>(Annual Tire Rate x Est. Miles x Est. Qty) | ANNUAL TIRE RATE                                  | ESTIMATED ANNUAL RENTAL<br>(Annual Tire Rate x Est. Miles x Est. Qty) |
| 305/70R 22.5   | 8,238,979                      | 6                | 0.0064   | \$316,376.79  | 0.006136  | \$303,326.25  |
| LT 225/75R 16  | 525,892                        | 6                | 0.0025   | \$7,868.38  | 0.003906  | \$12,324.80   |
| <b>ANNUAL TIRE RENTAL TOTAL YEAR THREE:</b>  |                                |                  | <b>\$324,265.17</b>                                      |   | <b>\$315,651.06</b>                               |   |
| PART II - DIRECT SERVICE:  |                                |                  | MONTHLY SERVICE CHARGE                                   | EXTENDED PRICE<br>(Monthly x 12 months)                               | MONTHLY SERVICE CHARGE                            | EXTENDED PRICE<br>(Monthly x 12 months)                               |
|  |                                |                  | \$9,700.00   | \$116,400.00  | \$12,880.00                                       | \$154,560.00  |
| <b>YEAR THREE (3) TIRE RENTAL &amp; SERVICE TOTAL</b>                                |                                |                  | <b>\$440,665.17</b>                                      |   | <b>\$470,211.06</b>                               |   |

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APPROVED BY: SMJ  
 DATE: 9/13/16



**CITY OF EL PASO  
BID TABULATION FORM**



Project Name: **BUS TIRE RENTAL**  
 Bid Opening Date: **SEPTEMBER 7, 2016**

Solicitation #: **2016-804**  
 Department: **MASS TRANIST (SUN METRO)**

| TWO YEAR OPTION - PART I - TIRE RENTAL: (OPTION PRICES CANNOT EXCEED 3% OF YEAR 3 PRICES) |                                |                  | BRIDGESTONE AMERICAS TIRE OPERATIONS, LLC<br>EL PASO, TX                    |   | THE GOODYEAR TIRE & RUBBER COMPANY<br>EL PASO, TX |   |
|---|--------------------------------|------------------|---|---|---|---|
| TIRE SIZE   | ESTIMATED ANNUAL VEHICLE MILES | NUMBER OF WHEELS | ANNUAL TIRE RATE  | ESTIMATED ANNUAL RENTAL<br>(Annual Tire Rate x Est. Miles x Est. Qty) | ANNUAL TIRE RATE                                  | ESTIMATED ANNUAL RENTAL<br>(Annual Tire Rate x Est. Miles x Est. Qty) |
| 305/70R 22.5  | 8,238,979                      | 6                | 0.00659   | \$325,769.23  | 0.006318  | \$312,323.22  |
| LT 225/75R 16   | 525,892                        | 6                | 0.00258   | \$8,140.81  | 0.004022  | \$12,690.83   |
| <b>ANNUAL TIRE RENTAL TOTAL TWO (2) YEAR OPTION:</b>                                      |                                |                  | <b>\$333,910.04</b>   |   | <b>\$325,014.04</b>                               |   |
| PART II - DIRECT SERVICE:   |                                |                  | MONTHLY SERVICE CHARGE  | EXTENDED PRICE<br>(Monthly x 12 months)                               | MONTHLY SERVICE CHARGE                            | EXTENDED PRICE<br>(Monthly x 12 months)                               |
|   |                                |                  | \$9,991.00  | \$119,892.00  | \$13,265.00                                       | \$159,180.00  |
| <b>TWO (2) OPTION YEAR TIRE RENTAL &amp; SERVICE TOTAL</b>                                |                                |                  | <b>\$453,802.04</b><br>BIDDER'S PRICE \$453,802.04 X 2 YEARS = \$907,604.08 |   | <b>\$484,194.04</b><br>PER EACH OPTION YEAR       |   |
| <b>PART I TOTAL YEARS 1 - 3<br/>(YEAR ONE (1) + YEAR TWO (2) + YEAR THREE (3))</b>        |                                |                  | <b>\$1,297,814.24</b>   |   | <b>\$1,370,278.19</b>                             |   |

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APPROVED BY:           SM            
 DATE:           9/15/16



**CITY OF EL PASO  
BID TABULATION FORM**



Project Name: **BUS TIRE RENTAL**  
 Bid Opening Date: **SEPTEMBER 7, 2016**

Solicitation #: **2016-804**  
 Department: **MASS TRANIST (SUN METRO)**

|   |                     |   | <b>BRIDGESTONE AMERICAS TIRE OPERATIONS,<br/>LLC<br/>EL PASO, TX</b> |  |  | <b>THE GOODYEAR TIRE &amp; RUBBER COMPANY<br/>EL PASO, TX</b> |  |  |
|---|---------------------|---|--|--|--|---|--|--|
| <b>PART II - REPAIR SERVICE (LABOR ONLY)</b>        |                     |   |  |  |  |   |  |  |
| DESCRIPTION   | NUMBER OF UNITS (A) | EST. REPAIRS & REPLACEMENT PER YEAR (C) | LABOR RATE PER TIRE (B)  | ANNUAL ESTIMATED TOTAL (D)                         | 3 YEAR ESTIMATED TOTAL (E) (D x 3 = E)   | LABOR RATE PER TIRE (B)                                       | ANNUAL ESTIMATED TOTAL (D)                             | 3 YEAR ESTIMATED TOTAL (E) (D x 3 = E)   |
| <b>SUPERVISOR VANS/PICKUPS</b>                      | 17                  | 32                                      | \$20.86  | \$11,347.84<br>BIDDER'S PRICE \$667.44             | \$34,043.52<br>BIDDER'S PRICE \$2,892.32 | \$12.50   | \$6,800.00<br>BIDDER'S PRICE \$400.00                  | \$20,400.00<br>BIDDER'S PRICE \$1,200.00 |
| <b>TIRE SIZE</b>                                    |                     |   | <b>LT245/75R16</b>   |  |  | <b>LT245/75R16</b>  |  |  |
| <b>SUPERVISOR VANS</b>                              | 9                   | 18                                      | \$20.86  | \$3,379.32<br>BIDDER'S PRICE \$178.44              | \$10,137.96<br>BIDDER'S PRICE \$1,128.31 | \$12.50   | \$2,025.00<br>BIDDER'S PRICE \$225.00                  | \$6,075.00<br>BIDDER'S PRICE \$675.00    |
| <b>TIRE SIZE</b>                                    |                     |   | <b>P235/65R17</b>  |  |  | <b>P235/65R17</b>   |  |  |
| <b>SERVICE TRUCKS</b>                               | 3                   | 4                                       | \$20.86  | \$250.32<br>BIDDER'S PRICE \$83.43                 | \$750.96<br>BIDDER'S PRICE \$250.29      | \$12.50   | \$150.00<br>BIDDER'S PRICE \$50.00                     | \$450.00<br>BIDDER'S PRICE \$150.00      |
| <b>TIRE SIZE</b>                                    |                     |   | <b>LT265/70R17</b>   |  |  | <b>LT265/70R17</b>  |  |  |
| <b>PART II - REPAIR SERVICE (Labor Only) TOTAL:</b> |                     |   |  | <b>\$44,932.44</b><br>BIDDER'S PRICE \$3,378.82    |  |   | <b>\$26,925.00</b><br>BIDDER'S PRICE \$2,025.00        |  |
| <b>GRAND TOTAL (PART I + PART II)</b>               |                     |   |  | <b>\$1,342,746.68</b><br>BIDDER'S PRICE \$5,631.55 |  |   | <b>\$1,397,203.19</b><br>BIDDER'S PRICE \$1,397,303.19 |  |

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APPROVED BY:                       
 DATE: 9/12/16





**CITY OF EL PASO  
BID TABULATION FORM**




Project Name: **BUS TIRE RENTAL**  
 Bid Opening Date: **SEPTEMBER 7, 2016**

Solicitation #: **2016-804**  
 Department: **MASS TRANSIT (SUN METRO)**

|   |   |   |
|---|---|---|
| <p><b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b><br/>         THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY<br/> <b>OPTION TO EXTEND THE TERM OF THE AGREEMENT FOR<br/>         TWO (2) ADDITIONAL YEARS, BY GIVING THE CONTRACTOR<br/>         WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON<br/>         THE SELECTED OPTIONS. THE CITY MANAGER OR<br/>         DESIGNEE MAY EXTEND THE OPTION</b></p> | <p><b>BRIDGESTONE AMERICAS TIRE OPERATIONS,<br/>         LLC<br/>         EL PASO, TX</b></p> | <p><b>THE GOODYEAR TIRE &amp; RUBBER COMPANY<br/>         EL PASO, TX</b></p> |
|   | <p><b>PAYMENT TERMS:</b></p>  | <p><b>NET - 30 DAYS</b></p>   |
| <p><b>BIDDER'S PROMISED DELIVERY:</b><br/>         Within ___ consecutive calendar days</p>   | <p><b>30</b></p>  | <p><b>30</b></p>  |
| <p>Within ___ hours or overnight after receipt of<br/>         verbal order in cases of emergency.</p>  | <p><b>168</b></p>   |   |
| <p><b>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</b></p>  |   |   |
| <p><b>BIDS SOLICITED: 12 LOCAL BIDS SOLICITED: 7 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 2 NO BID: 0</b></p>  |   |   |

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APPROVED BY:   
 DATE: **9/13/16**

**GOODYEAR TIRE & RUBBER CO-MILEAGE  
SALES & MKTG. D/710  
1144 E. MARKET STREET  
AKRON, OH 44316-0001**

**B & S TRANSPORT INC.  
P. O. BOX 2678  
NORTH CANTON, OH 44720**

**MARTIN TIRE COMPANY  
1341 LEE TREVINO DRIVE  
EL PASO, TX 79936**

**WICKER TIRE  
ATTN: TOM WICKER  
701 W. PAISANO ROAD  
EL PASO, TX 79901**

**YEARWOOD TIRE CENTER  
5401 DYER STREET  
EL PASO, TX 79904**

**FIRESTONE/BRIDGESTONE  
ATTN: JANET M. BRAGG  
MILEAGE SALES DEPT  
1200 FIRESTONE PARKWAY  
AKRON, OH 44317-0001**

**MARTIN TIRE CO  
5255 WOODROW BEAN SUITE 1  
EL PASO, TX 79924**

**A TO Z TIRE  
812 WEST 4<sup>TH</sup>  
P. O. BOX 9138  
AMARILLO, TX 79101**

**MICHELIN NORTH AMERICA  
ATTN: MICHELIN FLEET SOLUTIONS  
ONE PARKWAY SOUTH  
GREENVILLE, SC 29615**

**ATD  
12420 MERCANTILE AVE  
SUITE 100  
EL PASO, TX 79928**

**RUSH GMC TRK CNTR OF EL PASO  
12253 GATEWAY W,  
EL PASO, TX 79936**

**TCI TIRE CENTERS  
12130 ESTHER LAMA  
EL PASO, TX 79936**