

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Mass Transit (Sun Metro)  
**AGENDA DATE:** April 2, 2019  
**CONTACT PERSON/PHONE:** Jay Banasiak, Mass Transit (Sun Metro), (915) 212-3300  
Bruce D. Collins, Purchasing Director, 915-212-1181  
**DISTRICT(S) AFFECTED:** All  
**STRATEGIC GOAL:** No. 7 – Enhance and Sustain El Paso's Infrastructure Network

**SUBJECT:**

The award of Solicitation No. 2019-720 Bus Batteries to Continental Battery Company for an initial three (3) year term estimated award of \$141,890.25. The award is to include a two (2) year optional amount of \$94,593.50 for a total five (5) year award of \$236,483.75. This contract will provide bus and shelter batteries as needed to continue providing service and safety lighting at shelters for users.

**BACKGROUND / DISCUSSION:**

Bus and Shelter batteries as needed to continue providing service and safety lighting at shelters for users.

**SELECTION SUMMARY:**

Solicitation was advertised on January 29, 2019 and February 5, 2019. The solicitation was posted on City website on January 29, 2019. The email (Purmail) notification was sent out on January 31, 2019. There were a total of thirty three (33) views. Total of fifteen (15) bids were solicited; fifteen (15) local vendors. Two (2) bids were received; One (1) being local vendor. An inadequate competition survey was conducted.

**PROTEST**

No protest received for this requirement.

Protest received.

**Contract Variance:**

Decrease of 9.12% for the total award compared to the previous contract.

**PRIOR COUNCIL ACTION:**

Contract 2016-024 Awarded on December 8, 2015

**AMOUNT AND SOURCE OF FUNDING:**

Estimated Amount: 141,890.25

Funding String: 532000-60050-3215-560-P6018-P60FTA117-G60175307

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

*Paula D. Branch* 3/29/19

**COUNCIL PROJECT FORM  
(LOW BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda (under **BIDS**) for the Mass Transit Board Meeting of **APRIL 2, 2019**.

**STRATEGIC GOAL: No. 7 – Enhance and Sustain El Paso’s Infrastructure Network**

The award of Solicitation No. 2019-720 Bus Batteries to Continental Battery Company for an initial three (3) year term estimated award of \$141,890.25. The award is to include a two (2) year optional amount of \$94,593.50 for a total five (5) year award of \$236,483.75. This contract will provide bus and shelter batteries as needed to continue providing service and safety lighting at shelters for users.

**Contract Variance:**

The difference in cost, based on the comparison from previous contract, is as follows: Decrease of 9.12% for the total award compared to the previous contract.

Department:	Mass Transit (Sun Metro)
Award to:	Continental Battery Company Dallas, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$47,296.75
Initial Term Estimated Award:	\$141,890.25 (3 years)
Total Estimated Award:	\$236,483.75 (5 years)
Account No.:	560–3215–60050–532000–P6018–P60FTA117–G60185307
Funding Source:	FTA Formula - 5307
District(s):	All

This is a low bid, unit price contract.

The Purchasing & Strategic Sourcing Department and Mass Transit (Sun Metro) recommend award as indicated to Continental Battery Company, the lowest responsive and responsible bidder.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



# CITY OF EL PASO BID TABULATION FORM



**Project Name: BUS BATTERIES**  
**Bid Opening Date: FEBRUARY 27, 2019**

**Solicitation #: 2019-720**  
**Department: MASS TRANSIT (SUN METRO)**

				CONTINENTAL BATTERY COMPANY EL PASO, TX				USD INC EL PASO, TX			
ITEM NO.	DESCRIPTION / MANUFACTURER PART NUMBER	ESTIMATED QUANTITY		CORE CHARGE	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3- YR TOAL ( C X 3 YRS)	CORE CHARGE	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3- YR TOAL ( C X 3 YRS)
		MINIMUM	MAXIMUM (A)								
1.	8G24 DEKA. GEL, SOLAR RECHARGEABLE	25	50	\$19.00	\$175.00	\$8,750.00	\$26,250.00	\$0.00 BIDDER'S PRICE: N/A	\$484.63	\$24,231.50	\$72,694.50
	MANUFACTURER PART NUMBER SUBMITTING		24 GEL				8G24				
2.	V31S-5 AC DELCO ACD1109C	150	500	\$29.00	\$69.00	\$34,500.00	\$103,500.00	\$20.50	\$74.48	\$37,240.00	\$111,720.00
	MANUFACTURER PART NUMBER SUBMITTING		HD31C				ACD1109C				
3.	65-60 AC DELCO 65A	10	35	\$19.00	\$62.50	\$2,187.50	\$6,562.50	\$12.25	\$69.69	\$2,439.15	\$7,317.45
	MANUFACTURER PART NUMBER SUBMITTING		65CS				6SA				
4.	8GU1 DEKA GEL, SOLAR RECHARGEABLE	10	20	\$9.00	\$48.00	\$960.00	\$2,880.00	\$0.00 BIDDER'S PRICE: N/A	\$183.69	\$3,673.80	\$11,021.40
	MANUFACTURER PART NUMBER SUBMITTING		CB12350				8GU1H				
5.	78-PG AC DELCO 78VPG	5	15	\$19.00	\$59.95	\$899.25	\$2,697.75	\$12.25	\$84.63	\$1,269.45	\$3,808.35
	MANUFACTURER PART NUMBER SUBMITTING		78CP				78VPG				
<b>3 YEAR TOTAL</b>				<b>\$141,890.25</b>				<b>\$206,561.70</b>			

**NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

Approved By: \_\_\_/s/\_\_\_  
Date: \_\_03/11/2019\_\_\_\_\_



## CITY OF EL PASO BID TABULATION FORM



**Project Name: BUS BATTERIES**  
**Bid Opening Date: FEBRUARY 27, 2019**

**Solicitation #: 2019-720**  
**Department: MASS TRANSIT (SUN METRO)**

	CONTINENTAL BATTERY COMPANY EL PASO, TX	USD INC EL PASO, TX
<p><b><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></b></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
<p>AMENDMENTS ACKNOWLEDGED :</p>	N/A	N/A
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<p>NO OPTION OFFERED</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>PAYMENT TERMS:</p>	NET - 30 DAYS	NET - 30 DAYS
<p>BIDDER'S PROMISED DELIVERY:</p> <p>Within ___ consecutive calendar days</p>	1	7
<p>Within ___ hours or overnight after receipt of verbal order in cases of emergency.</p>	24	48
<p><b>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</b></p>		
<p><b>BIDS SOLICITED: 15    LOCAL BIDS SOLICITED: 15    BIDS RECEIVED: 2    LOCAL BIDS RECEIVED: 2    NO BID: 0</b></p>		

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved By: \_\_\_/s/\_\_\_  
 Date: \_\_03/11/2019\_\_\_\_\_

## 2019-720 BUS BATTERIES

CONTINENTAL BATTERY  
1800 TEXAS ST.  
EL PASO, TEXAS 79901

EXIDE TECHNOLOGIES  
11 FOUNDERS BLVD, SUITE A  
EL PASO, TEXAS 79906

INTERSTATE BATTERY SYSTEMS OF SUN  
CITY TEXAS  
976 TONY LAMA ST  
EL PASO, TEXAS 79915

O'REILLY AUTO PARTS  
120 S. PIEDRAS ST.  
EL PASO, TEXAS 79903

CAR QUEST AUTO PARTS  
11220 ROJAS DRIVE  
EL PASO, TEXAS 79935

EL PASO BATTERY  
1800 TEXAS AVENUE  
EL PASO, TX 79901

EL PASO SUPER TECHS  
AC DELCO  
8115 ALAMEDA AVE  
EL PASO, TX 79915

BATTERIES PLUS  
ATTN: CHARLES NORTON  
6800 GATEWAY EAST 1C  
EL PASO, TX 79915

USD - EL PASO  
1009 WALL RD  
EL PASO, TX 79915

NAPA CENTER EL PASO  
7750 GATEWAY BLVD EAST  
EL PASO, TX 79915

WOFFORD TRUCK PARTS  
11220 ROJAS SUITE A-3  
EL PASO, TX 79935

HORIZON FREIGHTLINER INC.  
1377 HORIZON BLVD.  
EL PASO, TX 79937

CASA FORD, INC  
ATTN: GILBERT PADILLA  
5815 MONTANA AVE  
EL PASO, TX 79925

VIVA DODGE CHRYSLER & JEEP  
PO BOX 981011  
EL PASO, TX 79998

CUMMINS SOUTHWEST, INC.  
14333 GATEWAY WEST  
EL PASO, TX 79927