

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Mass Transit (Sun Metro)
AGENDA DATE: May 14, 2019
CONTACT PERSON/PHONE: Jay Banasiak, Mass Transit (Sun Metro) Director, (915) 212-3300
Bruce D. Collins, Purchasing Director, 915-212-1181
DISTRICT(S) AFFECTED: All
STRATEGIC GOAL: No. 7 – Enhance and Sustain El Paso's Infrastructure Network

SUBJECT:

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order(s) to Genfare, a division of SPX Corporation, the sole source and authorized distributor for fare collection hardware, software and technical services.

BACKGROUND / DISCUSSION:

Sun Metro seeks to enter into a support agreement with Genfare-SPX for software and hardware maintenance and support requirements currently paid on a per ticket or per hour basis. Support will be for the fare collection system reporting manager, farebox and ticket vending machines functions. Agreement includes a needed fare collection system upgrade that will provide more Ad-Hoc type reporting while updating current delivered reports to enhance their data results.

SELECTION SUMMARY:

Genfare, a division of SPX Corporation is the Sole Source for the fare collection hardware, software and technical services.

PROTEST

There was no protest received for this requirement.

Protest received.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? Yes or No

If yes, select the applicable districts.

- District 1
- District 2
- District 3
- District 4
- District 5
- District 6
- District 7
- District 8
- All Districts

CONTRACT VARIANCE:

Quote for the same service in 2018 was 29% higher than the one they offer in 2019.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

\$170,000.01 Total Estimated Amount

Funding Source: FY 17 5339 Grant

Funding String: 560-3210-60070-531050-P6003-P60FTA114-G60175339

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

**COUNCIL PROJECT FORM
(SOLE SOURCE)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Mass Transit Board Meeting of **MAY 14, 2019**.

STRATEGIC GOAL: No. 7 – Enhance and Sustain El Paso’s Infrastructure Network

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order(s) to SPX Corporation dba Genfare, the sole source and authorized distributor for fare collection hardware, software and technical services. Sun Metro seeks to enter into a support agreement with Genfare-SPX for software and hardware maintenance and support requirements currently paid on a per ticket or per hour basis. Support will be for the fare collection system reporting manager, farebox and ticket vending machines functions. Agreement includes a needed fare collection system upgrade that will provide more Ad-Hoc type reporting while updating current delivered reports to enhance their data results.

CONTRACT VARIANCE:

The difference in cost, based on the comparison from previous quote is as follows: A decrease of \$40,000.00 over the three (3) year initial term, 29% decrease compared quote provided last year for the same service.

Department:	Mass Transit (Sun Metro)
Award to:	SPX Corporation dba Genfare Elk Grove Village, IL
Item(s):	All
Initial Term:	3 years
Option to Extend:	N/A
Annual Estimated Amount:	\$ 56,666.67
Total Estimated Amount:	\$170,000.01 (3 years)
Account No.:	560-3210-60070-531050-P6003-P60FTA114-G60175339
Funding Source:	FY 17 5339 Grant
District(s):	All
Reference No.:	2019-1000

This is a Sole Source, Service Contract.

*******ADDITIONAL INFO BELOW*******



PURCHASING & STRATEGIC SOURCING DEPARTMENT

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

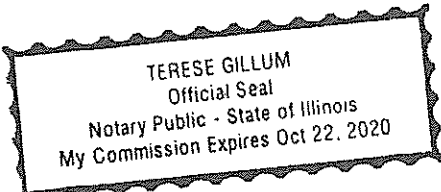
Before me, the undersigned official, on this day, personally appeared _____ a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Kim R. Green. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Genfare, a division of SPX Corporation
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
fare collection hardware, software and technical services
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

Kim R. Green 4/16/19
Signature

SUBSCRIBED AND SWORN to before me on this 16th day of April, 2019

[Signature]



NOTARY PUBLIC
Terese Gillum
PRINTED NAME
10/22/20
MY COMMISSION EXPIRES

COMPANY NAME: Genfare, a division of SPX Corporation
ADDRESS, CITY, STATE & ZIP CODE 800 Arthur Avenue, Elk Grove Village, IL 60007
PHONE: 847-871-1231 FAX NUMBER: 847-758-4997
CONTACT NAME AND TITLE: Brandon Reisdorf, Aftermarket Sales Manager
WEB ADDRESS: www.genfare.com EMAIL: brandon.reisdorf@spx.com
FEDERAL TAX ID NUMBER: 38-1016240 TEXAS SALES TAX NUMBER: _____

April 12th, 2019

City of El Paso
300 N. Campbell St.
El Paso, TX 79901
Attn: Victor A. Caraveo

RE: SOLE SOURCE SUPPLIER – SOFTWARE SUPPORT AGREEMENT

Dear Mr. Caraveo,

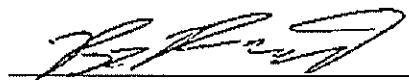
In accordance with your request for information relative to the sole source nature of the parts, components and support services available from Genfare for the Fare Collection equipment in use at your agency.

Genfare is the sole manufacturer of the parts and components used in the fare collection system equipment in use at your facility. Many of these parts and components are custom-developed or configured specifically for your agency by Genfare, using special production techniques, tooling and set-ups. The mechanical and electrical components and software elements are developed to our exact specifications and tested by Genfare to assure optimum performance and the highest level of reliability. For these reasons, it is important that only genuine Genfare parts and components are used in the fare collection system, and that only Genfare technicians are helping agency staff to maintain the software and hardware, to assure that the system continues to perform at the required level of reliability and accuracy.

Genfare sells fareboxes and their related parts exclusively to Transit Authorities. Genfare is the sole source supplier of this fare collection system equipment and their related maintenance parts/service. It is to be noted that these prices represent “Most Favored Customer Prices” and Genfare warrants that the prices quoted and charged to your account will be equal to or less than prices charged to other customers for similar services.

If you should have any questions please do not hesitate to contact me.

Respectfully,



Brandon Reisdorf
Aftermarket Sales Manager